



Pitch Platforms Sdn Bhd (1158464-T)
D8-8, Menara Suezcap I, KL Gateway
Jalan Kerinchi, 59200 Kuala Lumpur

1 December 2021

CONFIRMATION OF EQUITY CROWDFUNDING CAMPAIGN OF LAUTAN VARIASI SDN BHD (1155177-W)

We are pleased to confirm the following.

LAUTAN VARIASI SDN BHD is an emerging Telco and ICT enabler Malaysian company. It has been a niche VSAT services provider since 2016, and looking to diversify into providing digital backbone enablers for 5G and above.

We hereby confirm that Lautan Variasi has been accepted to launch an equity crowdfunding (ECF) campaign on pitchIN. The company is seeking to raise up to RM20 million through its ECF campaign.

ECF is a fundraising tool that allows SMEs and start-ups to obtain capital through equity investments through online portals to publicise and facilitate such offers to crowd investors. Only platforms registered with SC Malaysia can offer ECF services in Malaysia. pitchIN, listed as Pitch Platforms Sdn Bhd, is a Recognised Market Operator (RMO) with the Securities Commission. <https://www.sc.com.my/development/digital/digital-initiatives>

pitchIN is Malaysia's leading equity crowdfunding platform. pitchIN has, to date, successfully funded over 120 deals, the most among all ECF platforms in Malaysia. pitchIN has raised over RM200 million to date, with more than 5500 investments made into fast growing Malaysian companies.

Under the Guidelines set by SC Malaysia, companies carrying out equity crowdfunding campaigns must do so through a trust bank account. Any party wishing to invest in Lautan Variasi during its ECF campaign should transfer their investment to the following trust account:-

Bank Name: Malayan Banking Berhad (MAYBANK)
Account Name: MTB FOR PITCH PLATFORMS SDN BHD (OMNIBUS)
Account No.: 514012432110
Swift Code: MBBEMYKL

Address

Maybank Trustees Berhad
8th Floor, Menara Maybank,
100 Jalan Tun Perak,
50050 Kuala Lumpur.



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48, Jalan Kemuja, Bangsar Utama,
59000 Kuala Lumpur

Equity crowdfunding campaigns in Malaysia can accept investments from both local and foreign investors, who can be either individuals or corporations. We are happy to provide more information on this, if required.

Any investor wishing to invest in Lautan Variasi is advised to go through their investment offer and seek further information, if required. The officers of Lautan Variasi would be able to provide further information on the business and projections.

pitchIN is ready to assist on any matter related to equity crowdfunding and the investment process.

Thank you.

Yours Sincerely,

A handwritten signature in black ink, appearing to read "Kash", written over a light blue horizontal line.

Kashminder Singh
Chief Strategy Officer

kash@pitchin.my